Cleantech Powerhouse

Air – Water – Earth

Strategy: Invent, Prove, Partner
Safe Harbor Statement

The statements contained herein, which are not historical, are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements, including, but not limited to, the risks and uncertainties included in BioLargo's current and future filings with the Securities and Exchange Commission, including those set forth in BioLargo's Annual Report on Form 10-K. This presentation includes estimates of market size, revenue per client site and revenue based upon customer adoption rates. All such statements are forward-looking statements and, although based upon assumptions the Company believes to be reasonable, are not projections of actual revenue or earnings which may be substantially less. There can be no guaranty that any national account customer adopts the use of our products and we cannot predict the adoption rate, if any, by our customers and potential customers. Revenue per customer site may be affected by many factors, including but not limited to distribution, price competition, fluctuating supplier pricing, size, population density, location and weather. Trends shown on graphs in this presentation are not necessarily indicative of future performance.
Who we are

- Innovators, scientists, engineers, and entrepreneurs
- Passionate about sustainability and human health
- Driven by a mission to *make life better*
What we do

- Best-in-class solutions for cleantech problems
- Engineering-forward technologies
- Focus on problems without solutions
The BioLargo Innovation Engine

BioLargo
Engineering, Science & Technologies

BioLargo Water — R&D

BioLargo, Inc. is the parent company and primary financier and strategist.

BioLargo Engineering, Science & Technologies, Inc. executes contracts for third party customers, integrates projects involving our technologies, and assists in their engineering and scale-up.

BioLargo Water, Inc. does R&D for all BioLargo technologies and operations, and were the principal developer of our AOS technology, having secured over 100+ grants to do so.

Step 1: Innovation or Acquisition

• FDA cleared and commercializing
• Negotiating with global partners
• ~54% BioLargo ownership
• Organized to spin-out when ready

Step 2: Subsidiary Formation and License

• First $1m seed capital received
• BioLargo owns 95%
• Currently building prototype manufacturing capacity in Oak Ridge, TN

Step 3: Commercialization

Step 4: "Exit" via spin-out or M&A
BioLargo’s YTD Revenues Up 127% Compared to Last Year Period

Following extraordinary Q1, quarter-over-quarter sales were down as company supported inventory build-up for national retailers; six month revenue (of $5.2 million) was 88% of last year’s total revenue (of $5.9 million).

Trends are not necessarily indicative of future performance
POOPH – Consumer pet odor product

- Product marketed and sold by our partners, award-winning consumer product experts (Ikigai Marketing Works)
- ONM receives manufacturer’s margin and a royalty on sales
- Business strategy: ramp up sales and sell to a major consumer products company
  - ONM would receive 20% of exit
- Rolling out at Walmart, sold at approximately 2,000 stores and expected to expand distribution to 3,000 stores - already in process
- 12+ retailers/distributors now on board.
- Pooph revenues expected to continue to grow

*Trends are not necessarily indicative of future performance*
Pooph team expects revenue to continue to grow

- Pooph team targets plan to secure national retailers that combined total 20,000+ stores under contract by end of 2023*

- Plus: DTC & Amazon & Walmart

- $\approx 10X$ increase from today

*Trends are not necessarily indicative of future performance

*Logistics efforts often create delays before actual sales occur
Trends are not necessarily indicative of future performance
Trends are not necessarily indicative of future performance
NET STOCKHOLDER'S EQUITY (5+ YEARS)

MILLIONS

Trends are not necessarily indicative of future performance

$4.12M
Additional Financial Information

- **Consolidated Revenues**
  - **$5,188,000 year-to-date**
  - **$1,446,000 revenue Q2**

- **Revenue year-to-date**: $5,188,000, a 127% increase over the same period of 2022, a record-setting pace
- **In the first six months of 2023**, we’ve achieved ~88% of last year’s revenues, with six months remaining in the year
- **Q2 2023 revenues were 61% lower than Q1 2023** - stocking up at Walmart
- **Net loss was $1,626,000 compared to $1,333,000 in Q2 2022**

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**Subsidiaries**

<table>
<thead>
<tr>
<th>Subsidiary</th>
<th>Revenue Q2</th>
<th>Operating income/Q1*</th>
<th>Operating loss/Q2</th>
<th>Operating income/Q2 vs Q1 2023</th>
<th>Operating loss/Q2 vs Q2 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ONM Environmental</strong></td>
<td>$1,315,000</td>
<td>- 63% vs Q1 2023</td>
<td>$428,000</td>
<td>+ 88% vs Q2 2022</td>
<td>Compared to $11k operating income Q2 2022 &amp; YTD (-$108k)</td>
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<tr>
<td><strong>BioLargo Engineering</strong></td>
<td>$131,000</td>
<td>- 32% vs Q1 2023</td>
<td>$450,000</td>
<td>- 79% vs Q2 2022</td>
<td>Compared to $56,000 operating income in Q1 2022</td>
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<td><strong>BioLargo Water</strong></td>
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<tr>
<td></td>
<td></td>
<td>No revenues</td>
<td>Operating loss of $209,000</td>
<td>R&amp;D was 66% of operating loss</td>
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</tr>
<tr>
<td><strong>Clyra</strong></td>
<td></td>
<td>No revenues</td>
<td>Operating loss of $396,000</td>
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</tbody>
</table>

*Reminder: $408,000 of intersegment BLEST revenue eliminated in consolidation*
BioLargo, Inc. is a sustainable science, technology & full-service enviromental engineering company that makes life better by delivering world-class products and services across a broad range of industries, with a drive to deliver clean water, clean air, and advanced antimicrobials for healthcare.